

**SAULT COLLEGE OF APPLIED ARTS AND TECHNOLOGY
NORTHERN ONTARIO HOSPITALITY AND TOURISM INSTITUTE**

SAULT STE. MARIE, ONTARIO



**SAULT
COLLEGE**

COURSE OUTLINE

COURSE NAME: FOOD AND BEVERAGE OPERATIONS

CODE NO. : HOS100 SEMESTER: 1

**PROGRAM: HOSPITALITY OPERATIONS – FOOD AND
BEVERAGE
HOSPITALITY MANAGEMENT – HOTEL AND
RESORT**

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DATE: 05/10 PREVIOUS OUTLINE DATED: 05/09

APPROVED: "Penny Perrier" June/10

CHAIR

DATE

TOTAL CREDITS: 4

PREREQUISITE(S): NONE

HOURS / WEEK: 4

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*For additional information, please contact Penny Perrier, Chair
The School of Hospitality (705) 759-2554, ext. 2754*

I. COURSE DESCRIPTION:

This course will provide students with theoretical as well as practical training in beverage production and management and dining room service. Specifically, students will develop their knowledge and skills to successfully prepare and professionally serve customers in a food and beverage operation. All students will utilize their newly-acquired knowledge and skills from this course in the fully operational restaurant (The Gallery), as well as internal and external banquet functions.

II. LEARNING OUTCOMES AND ELEMENTS OF THE PERFORMANCE:

Upon successful completion of this course, the student will demonstrate the ability to:

1. Analyze the Canadian tourism industry sectors, their interdependence, policies, changes and individual roles.

Potential Elements of the Performance:

- Analyse the interdependence of the hospitality sectors
- Identify the impact of government policies, changing motivations, and private services of the hospitality sectors
- Understand the various staffing functions in a food and beverage operation and how they interrelate

This learning outcome will constitute approximately 5% of the final mark.

2. Understand and apply the regulations of the Smart Serve Program as a certified server.
3. Apply human resources, management, and leadership knowledge and skills to enhance performance as an employee and team member, and to contribute to the management of a hospitality enterprise.

Potential Elements of the Performance:

- Participate in the development of job descriptions and task lists for the hospitality industry
- Relate her/his role within a hospitality enterprise to the structure of the organization, its decision-making process, and the roles of the co-workers
- Comply with current employment and human rights legislation
- Identify the types of licences and endorsements under the Liquor Licence Act of Ontario (L.L.A.O.)

- Discuss the limitations and restrictions for each licence
- Understand the liabilities within each licence
- Adhere to the service guidelines established in the L.L.A.O.

This learning outcome will constitute approximately 5% of the final mark.

4. Provide accomplished service of food and beverages for a hospitality enterprise.

Potential Elements of the Performance:

- Select and use the correct tools, equipment, and supplies for food and beverage service
- Plan and provide service of food and beverage for special events
- Ensure compliance with legislation governing alcohol service and complete the requirements of the Smart Serve Program
- Ensure compliance with current legislation, safety regulations, and sanitation codes related to food and beverage service
- Apply product knowledge to provide selection of food and beverage for optimal customer satisfaction
- Monitor service quality and make recommendations for improving service

This learning outcome will constitute approximately 10% of the final mark.

5. Identify and discuss distilled and fermented products.

Potential Elements of the Performance:

- Discuss the types of spirits that are distilled
- List all of the ingredients required to produce a given distilled product
- List the steps in the production process of spirits
- List the types of alcoholic beverages which are fermented
- List the ingredients required to produce beer
- Describe the steps in the production process of beer
- Identify correct storage techniques and procedures
- Demonstrate correct opening and serving techniques for wine, champagne and beer

This learning outcome will constitute approximately 15% of the final mark.

6. Provide quality food and beverage planning, preparation, and presentation for a variety of hospitality environments.

Potential Elements of the Performance:

- Design, prepare, and present alcoholic beverages including mixed drinks
- Organize the selection and use of correct products and techniques for food and beverage production
- Differentiate between the three preparation methods
- Select proper glassware
- Mix drinks in the correct sequence using the proper technique and recipe
- Prepare and use appropriate garnish and ice
- Serve cocktails in a professional manner
- Demonstrate a knowledge of the recipes of the most commonly served cocktails
- Provide verbal or written knowledge of all cocktails
- Ensure compliance with current health, safety and sanitation legislation and regulations
- Adhere to standard operating policies, practices, and procedures related to the provision of preparation and service of food and beverages

This learning outcome will constitute approximately 15% of the final mark.

7. Open and close a bar.

Potential Elements of the Performance:

- Perform opening inventory
- Set up bar according to established format
- Practice responsible pouring and serving methods
- Perform closing inventory
- Prepare requisition based on established bar stock
- Store and lock up all products
- Follow the principles of sanitation

This learning outcome will constitute approximately 10% of the final mark.

8. Ensure a high degree of customer satisfaction by anticipating guests' needs and providing hospitality services in a professional manner.

Potential Elements of the Performance:

- Identify the appropriate business etiquette and protocol for a multitude of hospitality business environments
- Outline and explain the standard types of service
- Comply with policies and legislation governing ethical behaviour, rights and freedoms, and codes of conduct
- Employ effective interpersonal skills in dealing with co-workers
- Adhere to professional standards of dress, hygiene, and grooming
- Explain how to establish and maintain a rapport with the customer and respond in a positive and timely manner to customer concerns adapting service to meet customer needs and to exceed customer expectations
- Apply principles of customer service in hospitality settings
- Apply knowledge of the organization of a hospitality enterprise to interact appropriately with co-workers and to anticipate and effectively respond to guest needs to exceed guest expectations

This learning outcome will constitute approximately 10% of the final mark.

9. Demonstrate and apply knowledge of formal food and beverage service techniques.

Potential Elements of the Performance:

- Discuss proper coffee and tea service
- Process guest cheques manually (trained on the automated point-of-sale system in FDS116)
- Discuss the importance of telephone skills
- Explain suggestive selling and up selling techniques
- Discuss the set up and maintenance of an organized work station
- Select correct tools, equipment, supplies, and techniques for food and beverage preparation and service
- Outline the steps involved when serving a guest in a formal dining room setting

This learning outcome will constitute approximately 10% of the final mark.

10. Apply accounting and financial knowledge and skills, including cost control techniques, to the operation of a hospitality enterprise.

Potential Elements of the Performance:

- Apply mathematical skills to make accurate calculations, to verify the accuracy of calculations, and interpret the results
- Apply knowledge of proper procedures of purchasing, receiving, storing, and issuing for food and beverages
- Outline policies for monitoring inventory and forecasting requirements
- Apply knowledge of pricing to food and beverage operations
- Take into account the impact on business of legislated taxes and premiums (e.g. PST, GST, Employer Health Tax , WSIB premiums)

This learning outcome will constitute approximately 5% of the final mark.

11. Develop ongoing personal professional development strategies and plans to achieve realistic career goals and to enhance leadership and management skills for the hospitality environment.

Potential Elements of the Performance:

- Solicit and use constructive feedback in the evaluation of her/his knowledge and skills
- Recognize the importance of ethical behaviour and codes of conduct in business
- Apply principles of time management and meet deadlines
- Recognize the importance of the guest, the server-guest relationship, and the principles of good service

This learning outcome will constitute approximately 5% of the final mark.

III. TOPICS:

Note: These topics sometimes overlap several areas of skill development and are not necessarily intended to be explored in isolated learning units or in the order below.

- Smart Serve certification
- Liquor licences and endorsements
- Spirits, beer, wine, cocktails and mocktails
- Operating and managing a bar
- Dining room set up and service

- Opening and closing beverage inventory, requisition, and forecasting requirements
- Correct beverage selection and service
- Correct formal dining room etiquette, codes of conduct and protocol
- Customer service
- Types of service
- Standard opening and closing service duties
- Order-taking and maintaining service
- Suggestive selling techniques, and up selling
- Correct coffee and tea service
- Reservations and telephone skills
- Guest-cheque creation and settlement
- Health, safety and sanitation regulations
- Methods of evaluation for managers and staff
- Food and beverage operation terminology
- Job descriptions, scheduling, and staffing
- Waste, spoilage, pilferage and theft

IV. REQUIRED RESOURCES/TEXTS/MATERIALS:

Smart Serve workbook, Hospitality Training Organization of Ontario
Morelli, Carmine, A Guide to Bartending. Vancouver Community College
Press, Vancouver, 1994.

Morelli, Carmine, Recipes, A Guide to Bartending. Vancouver Community
College Press, Vancouver, 1994.

Dahmer, Sondra & Kurt Kahl, Restaurant Service Basics. John Wiley &
Sons, Inc., New York, 2002.

V. EVALUATION PROCESS/GRADING SYSTEM:

The following semester grades will be assigned to students in post
secondary courses:

<u>Grade</u>	<u>Definition</u>	<u>Grade Point Equivalent</u>
A+	90 – 100%	4.00
A	80 - 89%	4.00
B	70 - 79%	3.00
C	60 - 69%	2.00
D	50 – 59%	1.00
F (Fail)	49% or below	0.00
CR (Credit)	Credit for diploma requirements has been awarded.	
S	Satisfactory achievement in field	

U	placement or non-graded subject areas. Unsatisfactory achievement in field
X	placement or non-graded subject area A temporary grade limited to situations with extenuating circumstances giving a student additional time to complete the requirements for a course.
NR	Grade not reported to Registrar's office.
W	Student has withdrawn from the course without academic penalty.
NOTE:	Students may be assigned an "F" grade early in the course for unsatisfactory performance.

Professor's Evaluation

Tests	50%
Projects/Assignments	10%
Labs	30%
Student Professionalism (Attendance, dress code, conduct)	10%
Total	<hr/> 100%

VI. SPECIAL NOTES:

Attendance:

Sault College is committed to student success. There is a direct correlation between academic performance and class attendance; therefore, for the benefit of all its constituents, all students are encouraged to attend all of their scheduled learning and evaluation sessions. This implies arriving on time and remaining for the duration of the scheduled session. ***It is the departmental policy that once the classroom door has been closed, the learning process has begun. Late arrivers will not be granted admission to the room.***

Dress Code:

All students are required to wear their uniforms while in the hospitality and tourism institute, both in and out of the classroom. For further details, please read the Hospitality Centre dress code.

Assignments:

Since one of our goals is to assist students in the development of proper business habits, assignments will be treated as reports one would provide to an employer, i.e. in a timely and businesslike manner. Therefore, assignments will be due at the beginning of class and will be 100% complete. All work is to be word processed, properly formatted, assembled and stapled prior to handing in. No extension will be given unless a valid reason is provided and agreed to by the professor in advance.

Testing Absence:

If a student is unable to write a test for medical reasons on the date assigned, the following procedure is required:

- In the event of an emergency on the day of the test, the student may require documentation to support the absence and must telephone the College to identify the absence. The college has a 24 hour electronic voice mail system (759-2554) Ext. 2600.
- The student shall provide the Professor with advance notice preferably in writing or e-mail of his/her need to miss the test with an explanation which is acceptable to the professor.
- The student may be required to document the absence at the discretion of the Professor.
- All decisions regarding whether tests shall be re-scheduled will be at the discretion of the Professor. In cases where the student has contacted the professor and where the reason is not classified as an emergency, i.e. slept in, forgot, etc., the highest achievable grade is a "C". In cases where the student has not contacted the professor, the student will receive a mark of "0" on that test.
- The student is responsible to make arrangements, immediately upon their return to the College with their course Professor in order to make-up the missed test.

VII. COURSE OUTLINE ADDENDUM;

The provisions contained in the addendum located on the portal form part of this course outline.